

# Siddharth Kushawaha

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## EDUCATION

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### Stevens Institute Technology | Hoboken, NJ

Master of Science in Data Science

Dec 2024

GPA: [3.95/4]

Relevant Coursework - Generative AI, Probability, Statistics, Optimization, Deep Learning, ML, Linear Algebra, Web Mining, Time Series

### Manipal Institute of Technology | Manipal, India

Bachelor of Technology in Electrical & Electronics Engineering | Minors in Business Management

May 2018

GPA: [8.19/10]

Relevant Coursework – Web Development, Data Structures & Algorithms, Cloud Computing, Marketing, Finance, Operations & Research

## EXPERIENCE

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### Factspan Analytics | Senior Data Analyst | Bangalore, India

[Jan 20– Jun 23]

- Developed a **fraud detection model** using the Hidden Markov Model, improving model accuracy by nearly **19%** and reaching an overall accuracy of **83.28%**.
- Developed optimized **SQL** views in **BigQuery**, Data Mining, Clustering (Hierarchical and DBScan), and implementing ML (Revenue Forecasting) for effective decision-making in determining client connections based on record analysis.
- Designed and maintained **ETL** pipelines using Apache Airflow, ensuring data integrity and timely updates for critical business reports.
- Conducted advanced **statistical analysis** using **Python and Tableau (TabPy)**, including hypothesis testing and multivariate analysis, to derive actionable insights from complex datasets and create a revenue forecasting model for Marketing Effectiveness Team; empowered stakeholders with real-time insights in **Tableau**, streamlining decision-making and driving revenue growth.
- Designed and implemented **A/B tests** for marketing campaigns, resulting in a **15% increase** in conversion rates and optimizing resource allocation.
- Automated **Tableau data migration** with **Python**, reducing manual labor by **95%**.
- Developed an **AI-driven Python framework** for sentiment analysis using **gpt-3.5-turbo**, enhancing marketing strategies and vendor communications based on customer reviews.
- Built a complex **Looker** dashboard from scratch, earning the trust of Sr. Director of Marketing, resulting in securing additional similar projects and a **25% revenue increase** from client's account.
- Implemented **Git** for version control in **Looker** and collaborative development, enhancing team productivity and code management efficiency.
- Designed and developed an intricate Looker dashboard for the Advertisement & Production Team, leading to a remarkable **7%** reduction in manual labor and culminating in a **well-deserved promotion**.
- Served as the adept administrator for **Tableau Server and Looker**, ensuring smooth operation, maintenance, and robust security.
- Recruited 4 Looker developers** and provided mentorship for ongoing dashboard maintenance.

## TECHNICAL SKILLS

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**Programming Languages / Frameworks** - Python, SQL, Airflow, HTML, CSS, PHP, PyTorch, FastAI, Flask, HuggingFace.

**Databases** - MySQL, SQL Server, Hadoop

**Tools** - Alteryx, Looker, Tableau, Power BI, Git, Excel, Selenium, Gradio, Streamlit

**Cloud** – Google Cloud Platform.

## ACADEMIC PROJECTS

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### Online Conversion Ratio Analysis (Amplify Analytix) | Freelance

- Employed advanced statistical techniques including **SMOTE**, **MICE**, **Power Transformation**, **chi-square**, **ANOVA**, and **Ensemble** to extract insights and developed predictive model with **88%** accuracy for prospect identification, optimizing audience targeting and boosting campaign performance through precise **CTR** and **CVR** forecasts.

### Intellidata: AI Assisted Data Science Platform

- Developed an AI-assistant for EDA, data preprocessing and ML tasks using **dotenv**, **Langchain** and **Streamlit** for deployment.

## ACHIEVEMENTS & CERTIFICATIONS

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- Awarded "**Earn Trust**" Leadership skill; expanded project portfolio and increased account revenue by 25% through enhanced client relationships.
- Create a Voice Assistant with OpenAI's GPT-3 and IBM Watson (**IBM**)
- Accelerating Deep Learning with GPUs (**CognitiveClass.ai**)